



MANAGEMENT CONSULTANT CAPABILITY STATEMENT

8(a) EDWOSB

DUNS#142356380 CAGE Code: 44LF0

Primary NAICS:

- ✓ 541611, 541612, 541910
- ✓ 541990, 611430

Mission:

Our mission is to enable our federal government customer to meet their contracting objectives by providing customized, innovative, cost effective total quality management, marketing and training solutions in a timely and efficient manner.

Government Business Solutions (GBS) Profile and Services:

GBS is an **8(a) EDWOSB** specializing in innovative technical assistance, Project/Program Management, Human Capital/Resources and Total Quality Improvement (TQM) consulting & training services. We work with each customer's unique needs to develop and implement tailored solutions and training programs to meet agency specific contract requirements. Attention to details and results oriented proven tools and techniques ensure performance and profitability gains. Combined, we have over 100 years of experience and with Top Secret cleared personnel.

Past Performance:

- ✓ Executive Office of the President
- ✓ U.S. Department of Defense (DOD)
 - Task Force for Business Stability & Operations (TFBSO)
- ✓ U.S. Department of Homeland Security (DHS)
 - National Protection & Programs Directorate (NPPD)
 - U.S. Citizen & Immigration Service (USCIS)
- ✓ U.S. Department of Justice (DOJ)
 - U.S. Marshals Service
- ✓ Office of Management & Budget (OMB)
- ✓ U.S. Department of Education (ED)
- ✓ U.S. Department of Labor (DOL)
- ✓ U.S. Small Business Administration (SBA)
- ✓ General Services Administration – PBS
- ✓ Miami Dade County – Small Business Development
- ✓ Naval Facilities Engineering Command (NAVFAC)
- ✓ South Florida Water Management District
- ✓ FPL Group, Energy Service & Utility
- ✓ Excel Energy
- ✓ Carlson Wagonlit
- ✓ Jacksonville Electric Authority (JEA)
- ✓ American Express OPEN Government Contracting Programs
 - Victory In Procurement (VIP)
 - Give me 5

Core Competencies/Services:

- ✓ Critical Infrastructure Protection Policy & Planning
- ✓ Homeland Security Support Programs
- ✓ Policy/Program Analysis
- ✓ Organizational Change Management (OCM)
- ✓ Public Affairs/Communications/Crisis Management
- ✓ Social Media Strategy & Implementation
- ✓ Outreach Marketing/Event Planning/Meeting Management
- ✓ Project/Program Management
- ✓ Small Business Outreach & Compliance Support
- ✓ Total Quality Management (TQM)
- ✓ Six Sigma/Lean Six Sigma
- ✓ Human Capital

Training:

- ✓ Acquisition Contracts
- ✓ Business Efficiency Process & Productivity
- ✓ Customer Service/Management/Sales
- ✓ Business Process Improvement (BPI)
- ✓ Human Resources Training
- ✓ Time Management Training
- ✓ Minority & Small Business Program Support
- ✓ FAR Small Business Compliance

